



## WHO WE ARE

We support our clients with nationwide bulk delivery and collections from all Major fuel suppliers in South Africa and are fortunate to offer large allocations with leading rebates to our loyal clients.

Our core business is providing a reliable, sustainable, and cost-effective solution for our clients ensuring our client receive efficient, responsible and a profitable supply of bulk fuel.

In understanding that each business has their own unique requirements and challenges, we develop tailor made solutions to suit your fuel supply needs. The company intends to operate in a Petroleum supply capacity that utilizes the most profitable method of delivering fuel, therefore maximizing our clients return on investment.

Our fuel is sourced from only proven and trusted suppliers, with whom we have developed strong relationships with. Our established distribution network allows to source and deliver liquid fuels to anywhere in Southern Africa.



## CLIENTELE

Our clientele is diverse and circumscribes all business sectors, including the following:

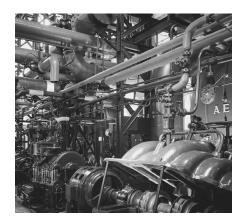
- •Retail Filling Station Industry
- Transport / Logistics Industry
- ·Construction Industry
- ·Mining & Agriculture Industries
- ·Wholesale Distributors
- ·Local government
- $\boldsymbol{\cdot} \mathsf{Mining}$
- Agriculture
- •Short and long-distance transport
- ·Engineering and construction



## **OUR PRODUCTS**

Our products include:

- ·Diesel 50 ppm
- ·Diesel 10ppm
- ·Unleaded Petrol 95 (Coastal and inland)
- ·Unleaded Petrol 93 (Coastal and Inland)
- ·Jet A-1
- ·Illuminating Paraffin
- ·Lubricant
- ·GAS lpg bulk or 9 kg or 19 48 kg



## WHY CHOOSE US?

Providing our clients with:

- ·Leading market prices
- ·100% Transactional Security
- ·Up to 500M litres in allocations
- ·All 4 Major Fuel Suppliers
- ·Nationwide Delivery
- ·Nationwide Collection
- ·Short Lead Time



## MISSION, VALUES, VISION

### MISSION

Offer select clients peace of mind with a national, secure, and sustainable bulk fuel supply.

### VISION

To be recognized as the most professional, proactive, and effectively managed fuel distribution network in South Africa.

## **VALUES**

- •To uphold the highest standard of professionalism and expertise. •To provide our stakeholders with
- a competitive advantage.
  •To ensure that we exceed all
- •To ensure that we exceed all interests and expectations of our clients.
- •To be accountable in delivering excellent service to our clients.

# SUCCESS OF BUSINESS IS BUILT ON

THE SUCCESS IS BUILT ON GOOD RELATIONSHIPS WITH OUR CUSTOMERS AND SUPPLIERS. WE ACHIEVE THIS THROUGH THE FOLLOWING:



Delivering excellent customer service



Understanding our customers' unique needs



Providing a painless ordering experience



Placing a focus on building long-term relationships

The quality and integrity of our fuel is of utmost importance to us and our customers, and we lav claim to the quality of product that we deliver daily. Canubeat Fuels has a zero-tolerance policy for any fuel that is blended, and we will not. under anv circumstances deal in fuel of this quality. Therefore, we pledge to all products complying with SANS and SABS standards.



## **ESCROW ENGAGEMENT**

- Issue Letter of Intent
- Purchase Order

- Accept PO Loading Schedule Order confirmation
- Confirm order with Supplier Payment into lawyers in Escrow Receive Pink Slip

- Bill of loading Delivery where applicable

#### COC

- Issue Letter of Intent
- Purchase Order Accept PO
- Loading Schedule Payment from client
- Order confirmation
- Confirm order with Supplier
- Receive Pink Slip

- Bill of loading Delivery where applicable

## WE BUILD RELATIONSHIPS THROUGH



Consistent supply



**Product Quality** 



**Timeous Delivery** 



Best possible available prices

# SUSTAINABILITY

WE ACHIEVE SUSTAINABILITY THROUGH INFRASTRUCTURE. GOVERNANCE. ENVIRONMENT. AND SOCIAL RESPONSIBILITY.

### INFRASTRUCTURE

We are committed to the expansion and development of the fuel distribution industry in South Africa, particularly where this will benefit smaller players. In order to achieve this, we are committed to investing in developing storage and transport infrastructure. We are also open to discussing collaborative arrangements with independent players in the arena, in pursuit of meeting our respective objectives.

### **GOVERNANCE**

The focus on sound corporate governance principles, is of great importance to the company and underpins the sustainable success of the company. In order to achieve this, we have employed corporate governance internal controls and processes, for our business activities.

### **ENVIRONMENT**

As a fuel distribution company, we are concerned with safeguarding the planet for future generations. We work closely with our suppliers, customers, and endusers, to provide education on how fuel-efficiency can reduce an organization's carbon footprint. Not only do we support government initiatives aimed at achieving higher standards for clean fuels, but we also work closely with private institutions that provide alternative green fuels globally.

## SOCIAL RESPONSIBILITY

We are committed to the livelihood and advancement of South African communities and have employed a team of project managers to identify community projects and initiatives that require intervention to encourage improvement in quality of life.

